

1Q22 Earnings Release

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## **1Q22 Highlights**



In January 2022 start natural gas and its liquids supply to 4 distributors, diversifying customer base;

As a subsequent events, the Company obtained the extension of the concession contract for Pajeú field until 2035 and a reduction in the royalty rate for incremental production;

In a consortium with Eneva, was invited to start an exclusive negotiation phase of the Bahia Terra Cluster with Petrobras.

Net Revenue of R\$703.5 million, growth of 186% vs. 1T21 and 146% vs. 4Q21;

EBITDA of R\$414.7 million, equivalent to 77.5% of the accumulated in the entire year 2021;

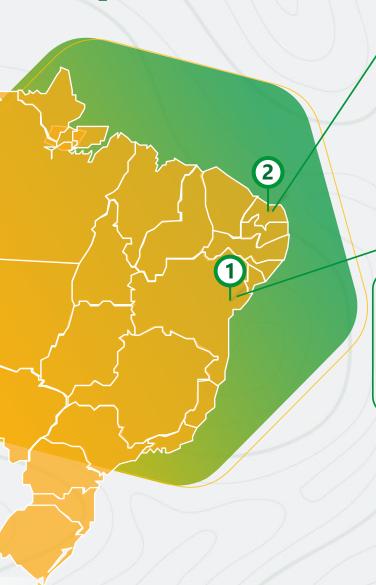
Adjusted EBITDA (excluding hedge effect) increased 290% vs. 1Q21 and 141% vs. 4Q21;

Net income of R\$401.8 million, growth of 456% vs. 4Q21;

Increase in total production (boed) of 68% vs. 1Q21 and 43% vs. 4Q21;

Reduction of 19.3% of net debt when compared to 4Q21;

## **Operational Performance**



### **POTIGUAR ASSET**

#### Potiguar E&P S.A.

32 operated concessions 1 concession operated by partner 1 exploratory block

Riacho da Forquilha Cluster



### **BAHIA ASSET**

PetroRecôncavo S.A.

12 operated concessions **Remanso Cluster** 

Recôncavo E&P S.A.

5 operated concessions
BTREC Cluster

SPE Miranga S.A.

9 operated concessions **Miranga Cluster** 

Average Gross WI Production	In Barrels of Oil Equivalent per day - BOED					
	1Q22	4Q21	Δ%			
BAHIA ASSET	8,263	4,801	72%			
POTIGUAR ASSET	11,192	8,840	27%			
AVG. GROSS PRODUCTION	19,455	13,641	43%			

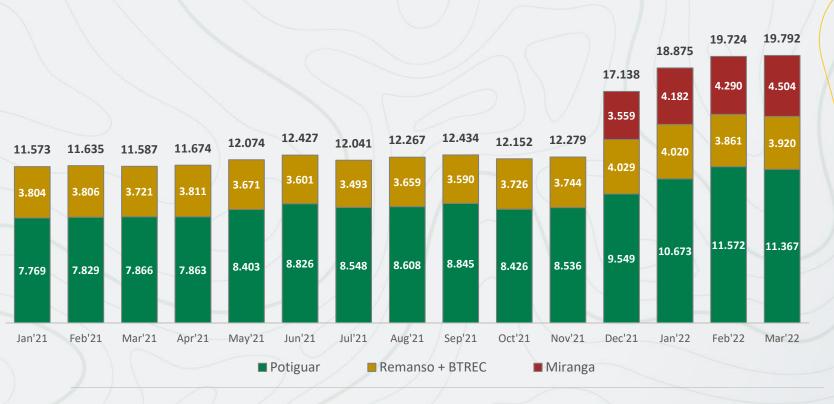


Remanso + BTREC

<sup>\*</sup> The Cardeal and Colibri fields operated by Mandacaru Energia (formerly Partex) were merged, keeping the concession contract of Cardeal concession.

## **Monthly Production by Cluster**

Monthly Production by Cluster | average barrels of oil equivalent per day (boed)



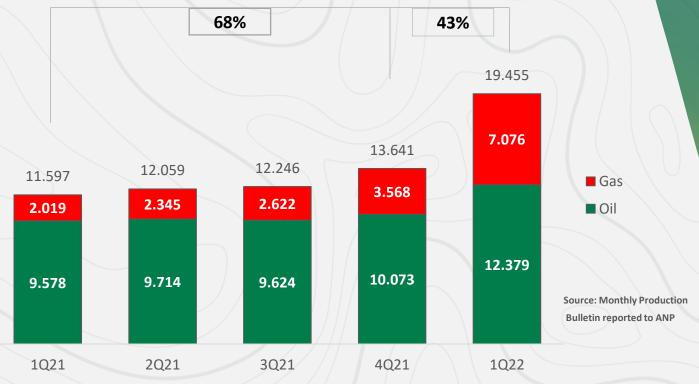


- •First full quarter operating Miranga Cluster, with 27% growth in production (Mar'22 vs Dec'21)
- Production in the quarter reached 98% of the average production expected for the year 2022 in the reserve's reports
  - We continue with investments aiming to increasing the production

Source: Monthly Production Bulletin reported to ANP



# Continued production ramp up with an average of 19,455 BOED in 1Q22



- ✓ Resumption of investments after reduction of activities due to the impact of the pandemic and recovery of Brent;
- ✓ Growth of natural gas participation in the product mix, going from 26% in 4Q21 to 36% in 1Q22.



# Potiguar Asset 27% Incremental Production in 1Q22 vs 4Q21





Entrance of the fifth Rig onshore production in the Asset during 1Q22



Continuation of workover interventions focusing on conventional hydraulic fracturing projects and completion of recently drilled wells



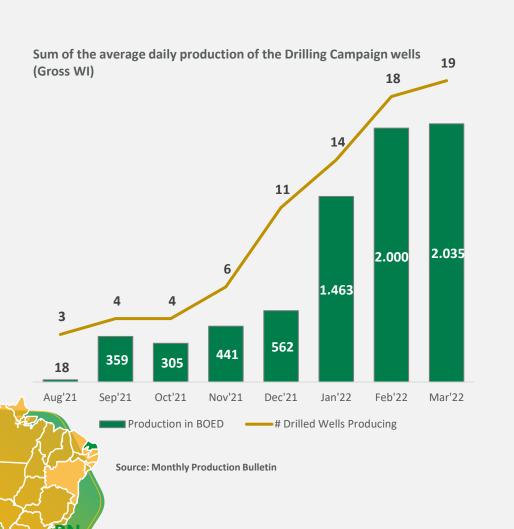
Increase in the production of **natural gas** aligned with the improvement in commercialization conditions

Avg. Gross Production Potiguar E&P	In Barrels of Oil Equivalent per day - BOE				
	1Q22	4Q21	Δ%		
Oil	8,038	6,689	20%		
Gas	3,154	2,151	47%		
Avg. Gross Production	11,192	8,840	27%		



### **Potiguar Asset**

7 wells drilled in the quarter, of which 5 are already producing

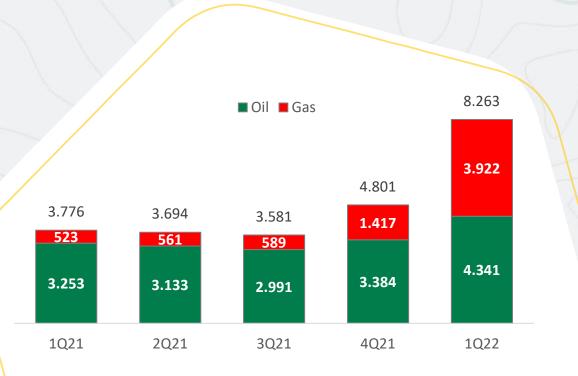






# **Bahia Asset**1Q22 production 72% higher than in 4Q21





Production on Bahia Asset includes the production of Miranga Cluster from 4Q21



**Four Rigs** dedicated to Bahia Asset



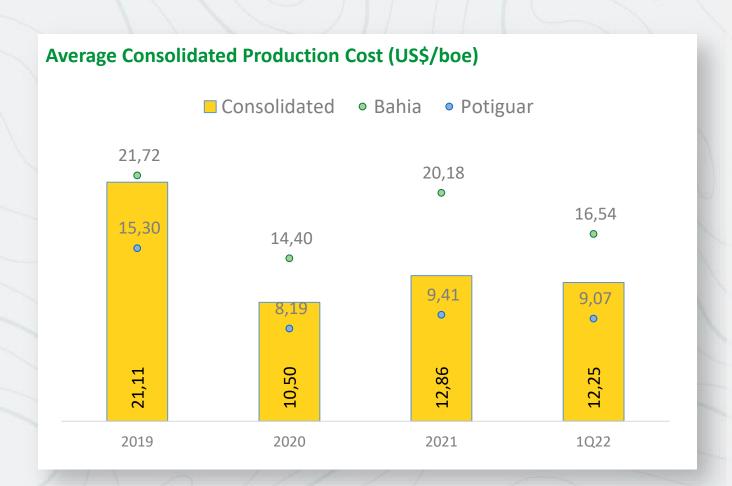
Continued workovers interventions focused on return-to-production projects



Increase in **natural gas** production aligned with improved marketing conditions



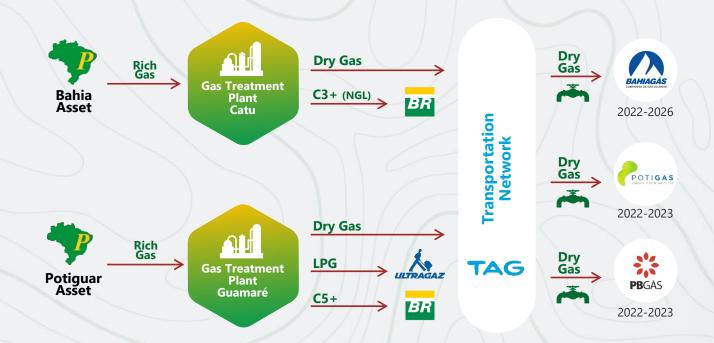
# Average production cost per Boe of \$12.25 on 1Q22 vs. US\$12.86 in 2021



### **Key Highlights:**

- Start to capture synergies on the operations of Remanso and Miranga Clusters;
- Acceleration of production with return of high fluid volume wells;
- Maintenance of recently acquired assets and expansion of the reliability program.

## **Gas Processing** and Sales Conditions





- Costs of R\$88.6 million with the acquisition, contracting of natural gas flow, processing and transportation infrastructures, with Petrobras and TAG
- incremental volumes of processed production, above the Contractual Daily Quantity (CDQ) generate penalties on the tariffs.
  - CDQ re-adjustable quarterly



## **Costs and Expenses Variance**

Costs and Expenses (in thousands of Brazilian R\$)						
	1Q22	1Q21	Δ%	4Q21	Δ%	
Personnel	48,037	25,614	87.5%	42,273	13.6%	
Services and Materials	46,250	28,843	60.4%	29,059	59.2%	
Electric power	19,048	12,195	56.2%	17,796	7.0%	
Environmental Licensing	1,433	3,887	-63.1%	2,672	-46.4%	
Share-based payment	4,164	_	n.m.	3,072	35.5%	
Acquisition, processing and transportation of gas	88,579	-	n.m.	-	n.m.	
Other costs and expenses	18,068	23,038	-21.6%	24,772	-27.1%	
Total	225,579	93,577	141.1%	119,644	88.5%	

## Revenue breakdown

Net revenue (in thousands of Brazilian R\$)							
	1Q22	1Q21	Δ%	4Q21	$\Delta\%$		
Oil Revenue	635,161	284,360	123.4%	401,806	58.1%		
Natural gas and byproduct Revenue	326,134	15,965	1942.9%	39,574	724.1%		
Other revenues from services provided	-	914	n.m.	4,915	n.m.		
Derivative financial instruments	(85,230)	3,540	n.m.	(69,939)	21.9%		
Gross income	876,065	304,779	187.4%	376,356	132.8%		
Revenue taxes	(172,589)	(58,990)	192.6%	(90,994)	89.7%		
Net revenue	703,476	245,788	186.2%	285,362	146.5%		

# Natural gas accounted R\$ 326.1MM, 37% of Company's Gross Revenue

### 1Q22 - Gas and byproducts

Total volume market		Gross revenue	Gross revenue	Average price	Average price	
			(M R\$)	(M US\$)	(R\$/per unit)	(US\$/per unit)
Gas	MMCF	2,800	182,150	34,828	65.04	12.44
C5+	MBBL	19,963	9,329	1,784	467.32	89.35
LPG	MBBL	70,080	29,034	5,551	414.30	79.22

### 1Q22 - Gross Revenue associated to the SWAP contract

	Gross Revenue	Gross Revenue
	(M R\$)	(M US\$)
Credits from liquids and gas processing	66,182	12,654
Gas Swap (rich gas delivery)	39,439	7,541



- Dry gas sales contracts with local state gas distributors
  - C3+ and C5+ prices are adjusted as per sales contracts, with Brent as reference price
    - LPG price used is the market price practiced by Petrobras LCT Guamaré RN



### **Financial Statements- Summarized Income Statement**

Consolidated statement of profi	t and loss (in thousands of Brazilian R\$)
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	1Q22	1Q21	Δ%	4Q21	Δ%
Net revenue*	703,476	245,788	186.2%	285,362	146.5%
Costs and expenses	(225,579)	(93,577)	141.1%	(116,572)	93.5%
Royalties	(63,158)	(20,579)	206.9%	(31,568)	100.1%
EBITDA	414,739	131,632	215.1%	137,222	202.2%
Depreciation, amortization and depletion	(69,932)	(61,052)	14.5%	(43,107)	62.2%
Operating profit	344,807	70,580	388.5%	94,115	266.4%
Net financial income	185,855	(94,785)	n.m.	1,266	14580.5%
Current taxes	(51,087)	(2,163)	2261.9%.	(12,835)	298.0%
Deferred taxes	(77,737)	13,478	n.m.	(10,249)	658.5%
Net income (loss)	401,838	(12,890)	n.m.	72,297	455.8%

<sup>(\*)</sup> Net Revenue, including the effect of hedges

### **Hedge Impact on Net Revenue**

(R\$85.2) MM in 1Q22 vs (R\$69.9) MM in 4Q21

Hedging instruments Outstanding contracts	Average strike price 3/31/2022	Quantity 3/31/2022	Fair value of hedging instruments 3/31/2022
	US\$/barrel	Barrels	R\$ thousand
Under 3 months	55.56	482,680	(112,952)
From 3 to 6 months	53.64	484,728	(106,217)
From 6 to 12 months	52.59	953,839	(186,659)
From 1 to 2 years	53.85	1,806,500	(286,593)
From 2 to 3 years	59.85	567,500	(60,901)
Total	54.53 <sup>*</sup>	4,295,247	(753,322)

 $<sup>^{\</sup>ast}$  Average strike price of fixed-term contracts not yet settled as of March 31st, 2022

In the quarter, hedging contracts with a net volume of 510k barrels of oil were settled at an average price of \$56.61/bbl.

The subsidiary Potiguar E&P obtained on March 21<sup>st</sup>, 2022 from its lenders a *waiver* to not enter into additional oil hedging contracts during the period beginning on January 1<sup>st</sup>, 2022, until June 30<sup>th</sup>, 2022.

The Company shall maintain a portion of its projected net production hedge (1P) for the next 36 months based on its Reserve Report, in the following proportions:

- **30% of production (1P) or 90% of production (PDP),** the lower number between the 2 options, for the first 12 months;
- **60% of production (1P)** from the 13th to the 24th month;
- **40% of production (1P)** from the 25th to the 36th month.



### Oil Hedges

### Historical Brent Spot Price x Hedge (US\$/boe)



### **Hedged Volumes x Contracted Price per Quarter (USD/Barrel)**



### **Average volume hedged for 2022:**

- Approximately 5,407 bopd
- Equivalent to 27.8% of average O&G production for the quarter
- Equivalent to 43.7% of average Oil Production in the quarter



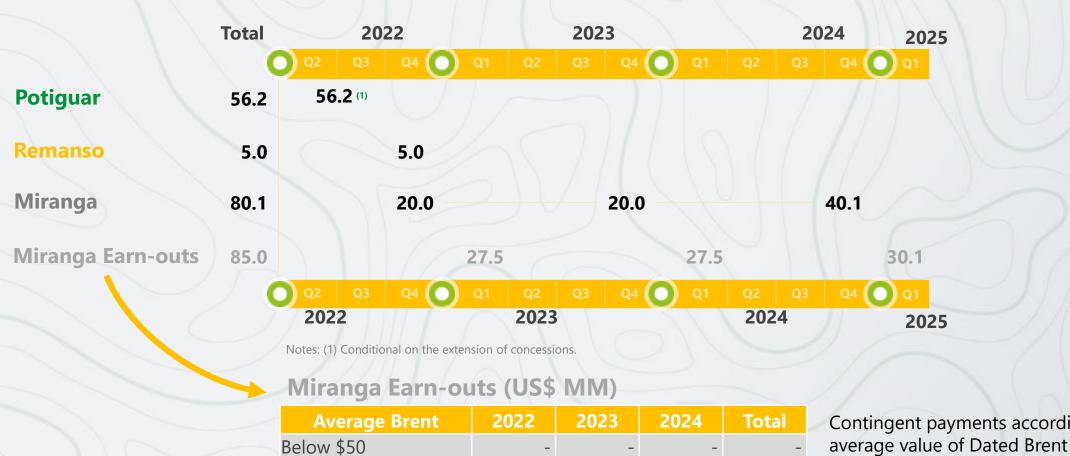
## **Financial Statements - Cash Flow (cont.)**

Consolidated statement of cash flows (in thousands of Brazilian R\$)						
	1Q22	1Q21	Δ%	4Q21	Δ%	
Net income (loss) before taxes	530,662	(24,205)	n.m.	95,381	456.4%	
Depreciation, amortization and depletion	69,932	61,052	14.5%	43,106	62.2%	
Interest and foreign exchange variations, net	(193,553)	103,670	n.m.	31,943	n.m.	
Write-off of property, plant and equipment and leases	45,119	32,270	39.8%	60,805	-25.8%	
Other adjustments and changes in net income (loss)	6,956	6,090	18.1%	17,170	-59.5%.	
Changes in assets and liabilities	(183,987)	(25,317)	626.7%	14,778	-1345.0%	
Interest paid	(12,194)	(15,767)	-22.7%	(13,545)	-10.0%	
Income tax (IR) and social contribution (CSSL) paid	(29,361)	(135)	21648.9%	(3,346)	777.5%	
Cash flows from operating activities	233,574	137,658	69.7%	246,292	-5.2%	
Additions to property, plant and equipment and to intangible assets	(214,411)	(126,005)	70.2%	(522,025)	-58.9%	
Financial investments	(20,091)	2,225	n.m.	177,047	-111.3%	
Cash used in investment activities	(234,502)	(123,780)	89.5%	(344,978)	-32.0%	

## **Financial Statements - Cash Flow**

Consolidated statement of cash flows (in thousands of Brazilian R\$)						
	1Q22	1Q21	Δ%	4Q21	Δ%	
Borrowings	-	60,479	n.m.	-	n.m.	
Amortization of financing and leases	(61,369)	(61,173)	0.3%	(76,020)	-19.3%	
Capital increase, net of cost for issue	189	-	n.m.	822	-134.9%	
Net effect of acquisition and sale of shares	31	-	n.m.	(1,363)	n.m.	
Cash from (used in) financing activities	(61,149)	(694)	8711.1%	(76,561)	-20.1%	
Foreign exchange variations over cash and cash equivalents	1,385	-	n.m.	-	n.m.	
Increase (decrease) in cash and cash equivalents	(60,692)	13,184	n.m.	(175,247)	-65.4%	

## **Expected Schedule of Outstanding Acquisition Payments Due to Petrobras (US\$ MM)**



10.0

15.0

20.0

27.5

10.0

15.0

20.0

27.5

5.0

10.0

15.0

30.0

25.0

40.0

55.0

85.0

Between \$50 and \$55

Between \$55 and \$60

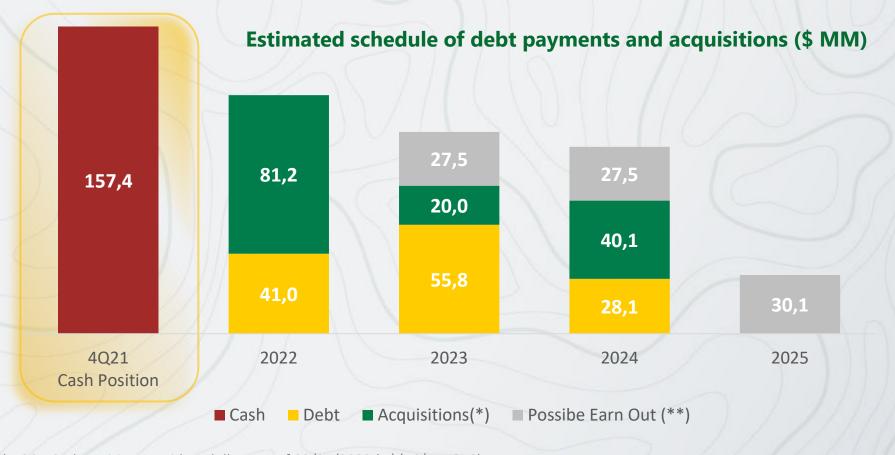
Between \$60 and \$65

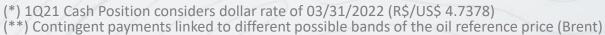
Above \$65

Contingent payments according to the average value of Dated Brent ICE oil in each year as per table, payable in March of the following year.



# The Company has US\$157.4 MM in Cash, Bank Debt of US\$124.9MM and US\$ 226.4 MM payable to Petrobras from acquisitions













Mobilization of more human and logistics resources and additional equipment;



Acceleration of the investment program to increase production, including continued drilling of new infill wells;



Publish of our first **Sustainability Report** and **greenhouse gas inventory**;



Search for new opportunities within the **New Gas Market**; and



Continue to explore and **develop M&A opportunities** with a special focus on **Bahia Terra Cluster** negotiation.

